



## Business Services Fact Sheet

The city has a successful Business Services sector offering financial and professional services with leading commercial law firms, accountants, management consultants and recruitment companies. It also has contact centres located here providing services to local companies with national and international reputations, with particular specialisms within the marine sector.

### Sector Overview

- 15,600 FTE jobs across Finance and Insurance, Real Estate, Professional Services and Administration and Support Services, making up nearly 15% of all jobs in Plymouth (2017)
- £687m GVA (2017)
- £76,000 GVA per FTE (2017)
- £30,600 average advertised salary (2019)
- 3,220 students in Business and Admin Studies and Law across the University of Plymouth and Plymouth Marjon University (2017/18)
- 660 Business, Administrations and Law apprenticeships starts in 2017/18
- We are one of the best 'value for money' cities in the UK with salary costs 26% lower than London and office costs 35% lower than the South East
- UK time zone aligns with offshore operations in UK-India-US

## Specialist Companies

- Bishop Fleming
- Brights Solicitors
- Capita
- Delt Shared Services
- Devon and Plymouth Chamber of Commerce
- Foot Antsey
- HM Land Registry
- KPMG
- Nash and Co Solicitors
- NJ Akers & Co
- Pertemps
- PKF Francis Clark
- PriceWaterhouseCoopers (PWC)
- Sitel
- Vickery Holman
- Wolferstans
- Womble Bond Dickinson

## Plymouth Business School

Based within the Faculty of Business, the Plymouth Business School is one of the largest in the University of Plymouth, encompassing four Departments, each offering a wide range of undergraduate and postgraduate programmes:

- Accounting, Economics and Finance
- International Shipping, Logistics and Operations
- People, Marketing and Entrepreneurship
- Tourism and Hospitality

It also includes a robust PhD programme in areas such as International Business, Finance and Economics, Marketing, Human Resource Management and Leadership, Shipping, Logistics and Supply Chain Management.

The School also includes the Futures Entrepreneurship Centre, which was created to develop enterprising competencies and an entrepreneurial mind-set among students, graduates, communities and organisations, through high quality research and enhanced mutual relations between people.

## The Institute for Social, Policy and Enterprise Research (iSPER)

iSPER brings together academics from across the University of Plymouth and supports them in delivering high quality and impactful social, enterprise and policy research.

It promotes collaboration with academics from other institutions, as well as stakeholders outside the academic community, at a regional, national and international level.

It has a number of themed research areas, including Crime, Justice and Society, Maritime and Logistics, Business and Policy, Markets, Innovation and Competition, People, Organisations and Work, Product and Service Value Chain Innovation through Advanced Technologies, and Responsible Entrepreneurship and Social Innovation.

## The Plymouth Law Society

The Plymouth Law Society represents solicitors in the Plymouth travel-to-work area.

The Society is committed to maintaining the standards of the profession in the city and beyond through training, sharing of best practice, or providing a collective voice for their members.

## Devon and Plymouth Chamber of Commerce

The Chamber is the leading independent business representative group in Devon whose fundamental purpose is to improve the environment for doing business in Devon and the South West peninsula.

The Chamber works in three major spheres of influence from which your business can benefit:

- in the macro economics and business community of Plymouth and surrounding regions
- helping you build your business through a structured (but non-compulsory) programme of networking and business events
- by being the source and conduit of crucial business information and intelligence

The Chamber also chairs the British Chambers of Commerce South West (BCCSW) and administrate PABC Plymouth Area Business Council (PABC).



## Marjon School of Business and Criminology

Marjon School of Business and Criminology offers a suite of programmes and flexible modules suited to both the student and local business community that combine theory with practice by providing a hands-on learning experience.

Courses include a range of programmes at Undergraduate and Postgraduate level in subjects such as: Business, Leadership and Management for Business, Criminology, Forensic Criminology, Criminology and Psychology, Law, as well as a range of short business courses.

The Edge is a dedicated space that brings a 'real world' experience to both students and the surrounding business community. It offers co-working space and a virtual office package.

The School has a research portfolio including the areas of Enterprise Education, Lifestyle Entrepreneurship, Social Entrepreneurship and Forensic Entomology.

## City College Plymouth

As one of the largest training providers in the South West, and with a wealth of industry knowledge and experience, City College Plymouth is well placed to support businesses of all sizes operating within a broad range of industries.

The College offers a comprehensive portfolio of training, from Apprenticeships to higher-level skills, and from entry level English and Maths to professionally accredited management training.

## Federation of Small Businesses (FSB)

FSB is the UK's largest grassroots campaigning group promoting and protecting the interests of small business owners and the self-employed.

FSB has a powerful voice in Government at UK, national and local level, representing members' views to Ministers, Government Departments, MPs, MEPs, MSPs, Assembly Members, Councillors and Local Enterprise Partnerships.

Established in 1974, FSB is a not-for-profit and non-party political organisation that is led by members, for members.

FSB offers members a wide range of vital business services including advice, financial expertise and support. These cover a wide range of benefits such as tax, legal and HR, local network groups, access to funding and business banking.



## Delt Shared Services Ltd

Delt is a truly innovative shared services partnership, working in the public, private and third sectors. Delt provides managed IT services, IT, data and cyber security consultancy, payroll and pension management services, print and mail management, HR and procurement. Working quietly behind the scenes Delt helps its partners and clients do amazing things.

A Teckal company that at the end of last financial year evidenced a smarter alternative to outsourcing, by putting £10 million back into the South West economy that would have been lost through traditional outsourcing.

Delivering better, faster and cheaper solutions, making use of economies of scale and a more commercial approach to contract negotiation and management; Delt's turnover in 2019 is projected to be £20 million+ with a new business pipeline across the whole South West that could see significant and ongoing revenue growth.



## Take Action

To find out more about what Plymouth offers the business sector, or to discuss how our business support service can help meet your business needs, please contact:

### Enterprise and Inward Investment Team

[invest@plymouth.gov.uk](mailto:invest@plymouth.gov.uk) [investplymouth.co.uk](http://investplymouth.co.uk)

