

### **Business Services Fact Sheet**

The city has a successful Business Services sector offering financial and professional services with leading commercial law firms, accountants, management consultants and recruitment companies. It also has contact centres located here providing services to local companies with national and international reputations, with particular specialisms within the marine sector.

#### **Sector Overview**

- 16,213 FTE jobs across finance and insurance, real estate, professional services and administration and support services, making up over 15% of all job in Plymouth (2019)
- £723m GVA (2019)
- £70,800 GVA per FTE (2019)
- £31,200 average advertised salary (2021)
- 1,645 count of enterprises (2020)

- 2,805 students in business and admin Studies and Law across the University of Plymouth and Plymouth Marjon University (2018/19)
- 731 business, administrations and law apprenticeships started in 2018/19
- We are one of the best 'value for money' cities in the UK with salary costs 26% lower than London and office costs 35% lower than the South East
- UK time zone aligns with offshore operations in UK-India-US

### **Specialist Companies**

- Bishop Fleming
- Brights Solicitors
- Capita
- Delt Shared Services
- Devon and Plymouth Chamber of Commerce
- Federation Of Small Businesses
- Foot Antsey
- HM Land Registry
- KPMG
- Nash and Co Solicitors
- NJ Akers & Co
- Pertemps
- PKF Francis Clark
- PriceWaterhouseCoopers (PWC)
- Site
- Vickery Holman
- Wolferstans
- Womble Bond Dickinson

### **Plymouth Business School**

Based within the Faculty of Arts, Humanities and Business, Plymouth Business School is one of the largest in the University of Plymouth, offering a wide range of undergraduate, taught postgraduate and research degrees. Core areas including: accounting, economics, finance, marketing, human resources and business management are offered at all levels, as are more specialist areas in international shipping, logistics, operations, tourism and events management. With over 150 PhD and DBA students there is a thriving research culture and Plymouth Business School engages directly with hundreds of private, public and third sector organisations and alumni annually to ensure the mutual benefits of real world engagement and meaningful networks are realised for our community and partners.

# The Plymouth Law Society

The Plymouth Law Society represents solicitors in the Plymouth travel-to-work area.

The Society is committed to maintaining the standards of the profession in the city and beyond through training, sharing of best practice, or providing a collective voice for their members.

# Devon and Plymouth Chamber of Commerce

The Chamber is the leading independent business representative group in Devon whose fundamental purpose is to improve the environment for doing business in Devon and the South West peninsula.

The Chamber works in three major spheres of influence from which your business can benefit:

- in the macro economics and business community of Plymouth and surrounding regions
- helping you build your business through a structured (but non-compulsory) programme of networking and business events
- by being the source and conduit of crucial business information and intelligence

The Chamber also chairs the British Chambers of Commerce South West (BCCSW) and administrate PABC Plymouth Area Business Council (PABC).

The Chamber provides international trade training and documentation services.

# Marjon School of Business and Criminology

Marjon School of Business and Criminology offers a suite of programmes and flexible modules suited to both the student and local business community that combine theory with practice by providing a hands-on learning experience.

Courses include a range of programmes at undergraduate and postgraduate level in subjects such as: business, leadership and management for business, criminology, forensic criminology, criminology and psychology, law, as well as a range of short business courses.

The Edge is a dedicated space that brings a 'real world' experience to both students and the surrounding business community. It offers co-working space and a virtual office package.

The School has a research portfolio including the areas of enterprise education, lifestyle entrepreneurship, social entrepreneurship and forensic entomology.

### **City College Plymouth**

As one of the largest training providers in the South West, and with a wealth of industry knowledge and experience, City College Plymouth is well placed to support businesses of all sizes operating within a broad range of industries.

The College offers a comprehensive portfolio of training, from apprenticeships to higher-level skills, and from entry level english and maths to professionally accredited management training.

### Federation of Small Businesses (FSB)

FSB is the UK's largest grassroots campaigning group promoting and protecting the interests of small business owners and the self-employed.

FSB has a powerful voice in Government at UK, national and local level, representing members' views to Ministers, Government Departments, MPs, MEPs, MSPs, Assembly Members, Councillors and Local Enterprise Partnerships.

Established in 1974, FSB is a not-for-profit and non-party political organisation that is led by members, for members.

FSB offers members a wide range of vital business services including advice, financial expertise and support. These cover a wide range of benefits such as tax, legal and HR, local network groups, access to funding and business banking.

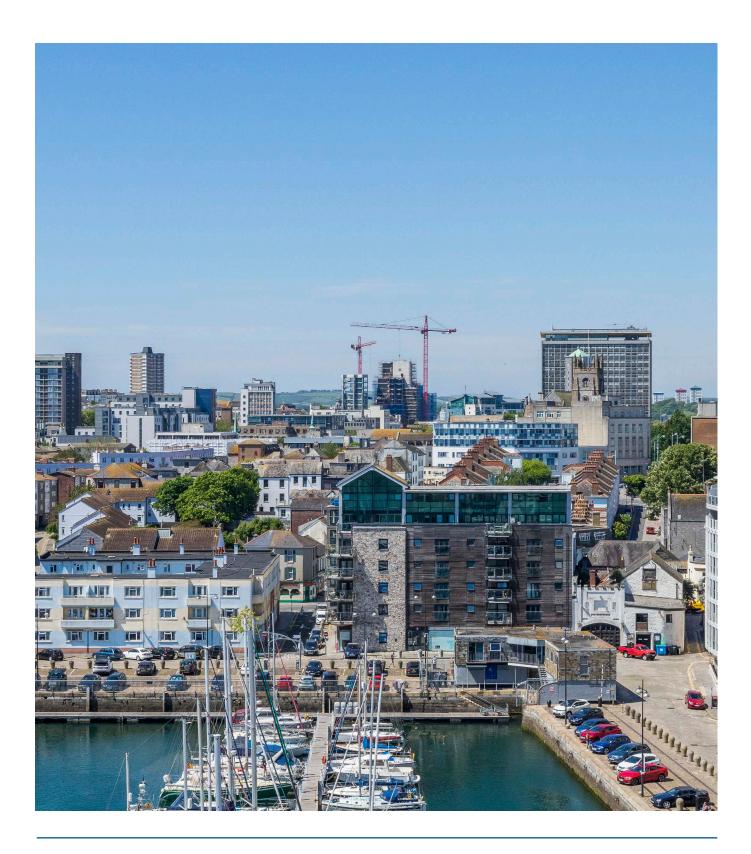
#### **Delt Shared Services Ltd**

Delt is a truly innovative shared services partnership, working in the public, private and third sectors. Delt provides managed IT services, IT, data and cyber security consultancy, payroll and pension management services, print and mail management, HR and procurement. Working quietly behind the scenes Delt helps its partners and clients do amazing things.

A Teckal company that at the end of last financial year evidenced a smarter alternative to outsourcing, by putting £10 million back into the South West economy that would have been lost through traditional outsourcing.

Delivering better, faster and cheaper solutions, making use of economies of scale and a more commercial approach to contract negotiation and management; Delt's turnover in 2019 is projected to be  $\pounds$ 20 million+with a new business pipeline across the whole South West that could see significant and ongoing revenue growth.





# **Take Action**

To find out more about what Plymouth offers the business sector, or to discuss how our business support service can help meet your business needs, please contact:

## **Enterprise and Inward Investment Team**

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