## Crane, Jill

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News and events for local businesses - April 2018

# **APRIL HIGHLIGHTS**

- Marine Tech Expo announce high profile speakers
- China-Britain Business Council export workshop
- Fully funded skills training across Devon
- Sustainable travel grants up to £5,000 from Plymotion
- Ocean City Sounds incredible open air music event

# NEWS



### Marine Tech Expo 2018 Early bird tickets have now gone on sale.

Plymouth is hosting its second Marine Tech Expo, designed to showcase the South Coast's marine credentials in the run up to the Mayflower 400 celebrations in 2020. The programme features 34 high profile, inspiring speakers, including international keynote Ralph Rayner, non-executive chairman of Sonardyne International and Michael Jones from USA's biggest Marine Cluster, The Maritime Alliance. There will be networking opportunities and the opportunity to engage with industry leaders, enabling discussion about autonomous platforms and their future impact on workforce and skills, technology and the physical impact on ocean landscape. Find out more, <u>click here</u>



# Devon and Somerset small businesses urged to take advantage of free training before the July 2018 deadline.

Small and medium sized enterprises across Devon and Somerset are being urged to take advantage of fully funded skills training for their workforce before the deadline to utilise the funds in July 2018. To find out more, Email hotswapprenticeships@serco.com or phone 01752 968026 <u>click here</u> for more details.



# MTV Presents: Ocean City Sounds taking over Plymouth Hoe this summer

On 26 and 27 July, Plymouth Hoe will host two nights of incredible live music in a new open-air music event, MTV Presents: Ocean City Sounds. Find out more, <u>click here</u>



# New CEO/Principal Appointed at City College

City College Plymouth is delighted to announce the appointment of Garry Phillips to the role of CEO/Principal. Find out more, <u>click here</u>



# Drake Circus Leisure

Find out about the latest work carried out at the exciting Drake Circus Leisure.Find out more, <u>click here</u>



# If China is on your agenda, make 2018 your year with this unmissable workshop!

Organised by the China-Britain Business Council and Plymouth City Council, this event will showcase China's market, providing practical advice and inspiring case studies. There will be ample opportunity to speak with our experts and meet representatives from companies already selling into the market. Find out more, <u>click here</u>

# College leading the way on international Apprenticeships



City College Plymouth is leading the way in the innovation and internationalisation of Apprenticeships with a new €250K talent programme. With over thirty years of experience in delivering awardwinning Apprenticeships, the College is spearheading a European partnership of Apprenticeship educators and private companies to design an innovative 'talent programme' for Higher Apprenticeships in STEM in order to stretch and challenge high-performing trainees.Find out more, <u>click here</u>

## Extra train capacity boost for South West underway



Adding to a fleet of new Intercity Express Trains due into service this Summer, GWR has today announced a scheme to modernise High Speed Trains (HSTs) to provide even more additional seats and services. Find out more, <u>click here</u>



### Sustainable travel grants

Organisations in Plymouth can now apply for up to £5,000 for schemes to make it easier for their staff to travel to work either by bike, on foot, or by bus. Match funding of up to £5,000 is being made available through Plymouth City Council's Plymotion at Your Workplace programme, to provide facilities or initiatives to encourage employees to leave their car at home, and make the switch to greener modes of transport. Find out more, <u>click here</u>

# **BUSINESS SUPPORT**

# Heart of the South West Growth Hub Business Review Available

Eligible businesses can now access a fully funded one to one advice session with an external Business Adviser through the Growth Hub. The service provides you with an opportunity to speak to an expert adviser about your business and growth ambitions.

For your local Growth Hub details click here

# FREE Mentoring Support to Grow Your Business in the Region

The Growth Support Programme is an EU funded support package for ERDF Eligible businesses based in Devon, Plymouth, Somerset and Torbay. The programme offers an initial 3 hour diagnostic to businesses wishing to grow or expand. Find out more, <u>click here</u>

# Test your Innovation and Start-Up Ideas

The One Stop Ideas Shop provides practical a forum for individuals to talk through their inventions/business ideas in a confidential setting, receive face to face expert guidance to enable them to understand how to protect them and explore any potential for business opportunites. Find

#### Help to grow your business through collaboration and innovation

Knowledge Transfer Partnership is the programme that supports innovation and promotes business growth, (part funded by Innovate UK) provides resources and expertise to thriving organisations who wish to innovate, expand or improve their competitiveness and productivity. Find out more, <u>click here</u>

#### Plymotion at Your Workplace - Free Adult Cycle Training , cycle groups and Walk and Talk

Free Adult Cycle Training, cycle groups and Walk and Talk. Plymotion is working with companies to promote sustainable travel and encourage staff to be more active on their journey to work. Plymotion at Your Workplace is a free programme which helps encourage sustainable travel for the daily commute. There is a range of initiatives on offer including free adult cycle training, bike maintenance, walk leader training and travel plan management tools. Why not have a look at our web pages and our latest business newsletter which you can find <u>here</u>. If cycling in a group why not have a look <u>here</u>. If walking is more your thing- here's the latest Walk and Talk programme <u>here</u>. For more information email Plymotion@plymouth.gov.uk

#### Weekly Roadworks Roundup

Get notice of all planned roadworks in the Plymouth area. To subscribe to the weekly email <u>click</u> <u>here</u>

#### International Trade

Looking to overseas markets to grow your business is a big decision for any size business. To support you in your growth plans Devon Chamber offers International Trade advice and support, via our International Trade team and our involvement in <u>Devon International Trade Forum</u>. Find out more, <u>click here</u>



#### Grants for charities to develop websites and Facebook advertising

Transform Foundation aims to encourage investment in digital technologies, skills and marketing in the charity sector. Offering grants to charities (with annual revenue between £350,000 and £30million) to develop websites and advertise through Facebook. Find out more, <u>click here</u>

### **DEADLINE:** On going

#### Horizon 2020: EU Research Programme

EU funding for large-scale, international collaborative research projects. New work programme for 2018-2020: UK businesses, universities, public bodies, charities and healthcare providers can still participate. Find out more, <u>click here</u>

DEADLINE: On going

# Horizon 2020 Live longer, better, healthier: new innovation funding

£300 million from the Industrial Strategy Challenge Fund will support our ageing population, with opportunities for businesses and researchers to work together. Find out more, <u>click here</u>

## **DEADLINE** ongoing

## **UK-South Korea Smart Energy Innovation Collaboration Competition**

The UK-South Korea Smart Energy Innovation Collaboration Competition allows UK companies and project teams to apply for a share of up to £3 million to develop innovative smart energy solutions on a collaborative basis with partner companies or organisations from the Republic of Korea (South Korea). To find out more, <u>click here</u>

DEADLINE for registrations is 26 April 2018

# VOOM PITCH 2018 Opens to Entries with £1 Million in Prizes for the Best UK & Ireland Start-ups

Virgin Media Business is looking for entrepreneurs to pitch their business ideas to Sir Richard Branson, giving them the chance to win various prizes from an overall pot of £1 million, coupled with valuable PR. Find out more, <u>click here</u>

### DEADLINE 8 May 2018

## £15m New fund to develop innovative ideas

Innovate UK has announced a new fund to support small and medium-sized businesses to develop innovative ideas. To compete for a share of the £15 million fund, applicants must demonstrate that their project is innovative and will lead to new products, processes or services. Projects must last from six months to three years and have total eligible costs of between £25,000 and £1 million. Innovate UK has also announced a £10 million fund for Knowledge Transfer Partnerships, which connect UK businesses with an academic or research organisation and a suitably qualified graduate to work on innovation projects. To find out more, <u>click here</u>

DEADLINE 9 May 2018.

# Innovate UK Launches Second Medicines Manufacturing Challenge Fund Call

Innovate UK (IUK) is now accepting applications for the second round of the Medicines Manufacturing Challenge Fund; a £10 million competition funded through the Industrial Strategy Challenge Fund (ISCF) that will support innovative projects in medicines manufacturing solutions. Find out more, <u>click here</u>

### DEADLINE 9 May 2018

### Sustainable travel grants

Organisations in Plymouth can now apply for up to £5,000 for schemes to make it easier for their staff to travel to work either by bike, on foot, or by bus. Match funding of up to £5,000 is being made available through Plymouth City Council's Plymotion at Your Workplace programme, to provide facilities or initiatives to encourage employees to leave their car at home, and make the switch to greener modes of transport. Find out more, <u>click here</u>

## Up to £150k grant for local community capital projects

One off grants scheme in 2018 to support Capital projects that will benefit local communities across the UK. Grants range from  $\pounds$ 30,000 –  $\pounds$ 150,000. Find out more, <u>click here</u>

## DEADLINE 30 June 2018

## Government Promotes Agri-tech Revolution with £90m for Transforming Food Production

UK businesses can make connections and find out about £90 million of investment to improve food and farming, as part of the Industrial Strategy Challenge Fund. Find out more, <u>click here</u>

## €2.7 Billion in H2020 Research Funding for Information and Communication Technologies

The 2018-2020 Industrial Leadership Information and Communication Technologies (LEIT) Work Programme covers ICT technology in a comprehensive way, covering technologies for Digitising European Industry, HPC, Big Data and Cloud, 5G and Next Generation Internet. Find out more, <u>click here</u>

### £21m to boost UK's world-class tech sector and spread the benefits across the country

The UK's world-leading tech sector will go from strength-to-strength after plans unveiled today set out a £21 million investment to create a new national network of regional tech hubs in areas across the country, including Belfast, Cardiff, Edinburgh and Birmingham. Find out more, <u>click here</u>



# Launch of the 2018 Lloyds Bank National Business Awards UK

Designed with the aim of being a significant endorsement of corporate achievement, the National Business Awards UK enables businesses and social firms from different industries and sizes to compete on a level playing field. Find out more, <u>click here</u>

DEADLINE: Friday 1 June 2018

### Launch of 2018 Sunny Art Award for Emerging and Established Artists

This fine art competition represents an opportunity for both emerging and established artists to showcase their work and gain recognition for their talents on a global level. Find out more, <u>click</u> <u>here</u>

DEADLINE: 20 June 2018

### 2018 Chamber Awards - Entries Now Invited (UK)

The Chamber Awards, which celebrate the success and achievements of businesses around the UK, are open to entries for 2018. Find out more, <u>click here</u>

DEADLINE 29 June 2018

#### DXA'18 UK Digital Experience Awards

Recognising Digital Excellence and Innovation. Now open for Entries. Find out more, <u>click here</u> Awards Finals: Thursday 12th July 2018, Wembley Hilton

#### Launch of the 2018 Great British Entrepreneur Awards (GBEA)

The annual Great British Entrepreneur Awards are intended to acknowledge and celebrate individual entrepreneurs within the commercial business world. The awards are made in order to boost talent that exists within businesses, rather than rewarding the company itself. Find out more, <u>click here</u>

DEADLINE : 3 August 2018



## China Workshop: Begin your China Trade Journey, Plymouth, 27 April 2018

Friday 27 April 2018 | 9am to 2pm | Plymouth Science Park

If China is on your agenda, make 2018 your year with this unmissable workshop! Sweeping headlines and macro-policies can sometimes make it hard for companies to understand how their offering fits into the China market, but with the right advice that really shouldn't be the case. Find out more, <u>click here</u>

To register, <u>click here</u>

### Export Controls: Can you afford not to be compliant? (Plymouth)

Tuesday 1 May 2018 | 8am to 10.30am | Plymouth

The purpose is to get Export Control Joint Unit's message across on UK Export Controls at the local level to those companies who are new to this area, or even not aware of the controls. To register <u>click here</u>

### You Can Export: How to get started masterclass - Torquay

Tuesday 1 May 2018 | 9.30am to 3.30pm | Torquay

Are you an SME looking for new ways to grow your business? There is a whole world out there, so seize the opportunity today to learn how to access new markets and create an action plan to start selling overseas.

## Plymouth University – One Stop Ideas Shop

Tuesday 8 May | 8am to 12 noon | Plymouth University

The One Stop Ideas Shop provides a forum for individuals to talk through their inventions/business ideas in a confidential setting, receive face to face expert guidance to enable to them to understand how to protect them and explore any potential for business opportunity.

To find out more or book click here

#### Flavour Fest launch at Ocean Studios

Wednesday 9 May | from 7pm | Ocean Studios

This year, in partnership with Chris and James Tanner of the Barbican Kitchen restaurant and sponsored by Column Bakehouse, Flavour Fest will launch a pop-up kitchen. Held at Ocean Studios for a night of fine dining on Wednesday 9th May. To find out more, <u>click here</u>

#### UK Trade and Export Finance Forum

Wednesday 9 May | 8.30am to 5pm | London

The UK government's first Trade and Export Finance Forum is hosted by UK Export Finance and the Department for International Trade. To register <u>click here</u>

#### Starting Post Tuesday 29 May 2018 | 5pm to 7pm | Plymouth

The Starting Post is Plymouth's newest business network for the city's growing start-up community, for people with a new business or those thinking about starting up. It is there to support the start-up community across all sectors. Find out more, <u>click here</u>

### Interreg France (Channel) England Programme information session

Monday 11th June | 10am-12.30pm | Plymouth City Council, Ballard House, West Hoe Road, PL1 3BJ

EU funding opportunities for Innovation, Social Innovation, Low Carbon Technologies, Natural & Cultural Assets, Coastal & Transitional Water Ecosystems. For Universities, charities, SMEs, local authorities, etc. Advance booking necessary. Please contact gabrielle.bogart@norfolk.gov.uk. 07787 523070 For more details, <u>click here</u>

#### **Devon Chamber of Commerce - Devon Business Show 2018**

Wednesday 13 June 2018 | 9.30am to 4.30pm | Plymouth

Devon Chamber of Commerce is delighted to announce the return of the Devon Business Show.

To register <u>click here</u>

#### Marine Tech Expo 2018

Thursday 21 June 2018 | All Day Event | Plymouth

Marine Tech Expo 2018 showcases the vibrant marine sector, inspiring knowledge base, and excellent opportunities for collaboration present in Plymouth and the wider South West.

Register <u>here</u> to obtain tickets.

## **Plymouth Armed Forces Day - Plymouth Hoe**

Saturday 30 June 2018 | All Day event

This hugely popular family-fun event promises a packed line-up.We have advertising opportunities within the official event programme, which may be of interest to you. The 32 page, full colour programme is A5 size, with a 20,000 print run, and is also available as a digital guide which will go onto our website <u>click here</u> and is supported by our social media channels and network of partners.

To advertise your business please email sara.tapp@plymouth.gov.uk

#### Learn business skills with Prince's Trust Online

Want to gain the skills you need to set up your own business? Sign up to Prince's Trust Online, and learn at your own pace with dedicated support along the way. Join Prince's Trust Online today and, through a mix of videos, articles, and interactive content.

To get signed up <u>click here</u>

### INTERNATIONAL EVENTS

#### **Department for International Trade**

This is the central hub for business and networking opportunities. Search for future events and missions; register online and network with fellow delegates.

Find out more, <u>click here</u>

### **USEFUL GUIDES**

#### ICO: Preparing for the GDPR - 12 steps to take now

Access the ICO's 12 step plan to ensure your business is compliant with the General Data Protection Regulation (GDPR) which, despite Brexit, is here to stay.

Find out more, <u>click here</u>

#### Information for your Potential Workforce

All you need to know when looking to live and work in Plymouth, Britain's Ocean City. For the online brochure <u>click here</u> For video <u>click here</u>

#### Startup skills made simple

Join other entrepreneurs gaining the skills to start, grow or join a digital business

Find out more, click here

## Made Smarter Review

An industry-led review exploring how UK manufacturing can maximise benefits from increasing adoption of digital technology through a strong industry and government partnership.

Find out more, click here

## PROPERTY



# 79-81 Mutley Plain

Size: 3983 sq ft

Rent: £37,500 per annum.

Address: 79-81 Mutley Plain, Plymouth PL4 6LL

# PROCUREMENT

Plymouth City Council is open for business, so if you are a supplier and want to find out more about how to do business with the Council, please click <u>here</u>.

To find out more about opportunities the Council is advertising, please register with our regional Procurement Portal at <u>www.supplyingthesouthwest.org.uk</u>. The Portal is used by Plymouth and nearly 30 other Councils across the region to market opportunities in accordance with their local Policies.

If you are interested in selling to the wider Public Sector you may be interested in the following web page: <a href="https://www.gov.uk/tendering-for-public-sector-contracts">https://www.gov.uk/tendering-for-public-sector-contracts</a> where you can find out more information and search for other Public Sector opportunities through Contracts Finder.

# **BUSINESS RELATIONSHIP PROGRAMME**

Whether you're just starting out, or an established business looking for practical business advice, we are offering free one hour business information, advice and guidance sessions at City Business Park every month for business owners looking to grow. To find out more and to book, please email <u>david.lea@plymouth.gov.uk</u>

If you have been forwarded this email and want to start receiving it direct, sign up <u>here</u>, and tick 'Plymouth business news' under 'Economic Development'.

If you have recommendations to how we can improve our newsletter, we want to hear from you. Please email your thoughts to <u>invest@plymouth.gov.uk</u>



# SOCIAL MEDIA







This email was sent by Economic Development Department, Plymouth City Council, Ballard House, West Hoe Road, Plymouth, PL1 3AE.

If you have any questions or comments regarding this message please email us or phone 01752 304820

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